
Happy New Year!

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Fri, Jan 15, 2016 at 5:17 AM



NORTHEAST INDIANA ASSOCIATION OF HEALTH UNDERWRITERS

"Protecting the Consumer's Future"

January 2016

NEIAHU Newsletter

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Dear Bill,

NAIFA Day on the Hill

NAIFA's annual Day on the Hill is scheduled for February 16, 2016. This is a joint event between NEIAHU and the local NAIFA Chapter.

Cost is only \$30/person!

Click [HERE](#) to access the registration flyer and reserve your spot! There is a limited amount of space, so reserve your spot today!

Our Sponsors

Thank you to:

Platinum Corporate Sponsor





Your company can become an **NEIAHU Corporate Sponsor**. Your company logo will be featured in this area each month and you will automatically be included as a sponsor in all major NEIAHU events.

Single event sponsorships are also available.

Click on the link below to obtain the 2015 NEIAHU Corporate Sponsor Brochure and to see what the benefits are for each level!

[NEIAHU Corporate Sponsor Program](#)

Contact any NEIAHU Board Member if you have questions!

Quick Links

[Visit our Website](#)

MARK YOUR CALENDARS!

Follow this link to see the dates and locations for NEIAHU events for 2016.

[2016 Calendar of Events](#)

Never too late to think about LPRT!
Click below for qualifications & application guidelines!

[LPRT Information](#)

2015 - 2016 NEIAHU Board

President

Kathy Goffer

kathy.goffer@theHSAauthority.com

Vice President

Matt Hatfield

matthewhatfield@hotmail.com

Past President

Cindy Trahin

cktrahin@gmail.com

Secretary

What better time than an election year to attend Capitol Conference? Registration is open now! For more than 25 years, NAHU members have been coming to Washington, D.C., to stand together and make their voices heard. This year, make sure your voice is amongst the crowd. Click [here](#) for more information.

National Association of Health Underwriters 1212 New York Ave
NW, Ste 1100, Washington, DC 20005
Ph. [202.552.5060](tel:202.552.5060) Fax [202.747.6820](tel:202.747.6820) www.nahu.org

President's Message

Happy 2016!!

Another year has come and gone. As we reflect on 2015, I hope you all had the opportunity to enjoy the holiday season, spend time with friends and share hugs with your family.

This past open enrollment season for all of us proved again to be a challenge. With the deadline extensions, carriers adjusting to the change in small group definition, vendors not renewing contracts and exiting the market, last minute changes to policies, benefit programs, and the countless meetings and educational opportunities, it's nice to know this amount of chaos only comes once a year for many of us.

With the majority of work behind us, we can now take a deep breath and focus our efforts on the many possibilities that lay ahead in the New Year.

Challenge for 2016: Appreciate how Blessed we all are to have our families, friends, colleagues, this industry, and our association. Commit to being an active member of our chapter, Help grow our membership and Strengthen our influence in our community.

Make a Positive Difference each Day!

We are stronger in numbers, so consider volunteering for a committee, sponsor a new member, apply for Leading Producer Round Table, or join your fellow members at NAHU's Annual Convention or better yet, let your voice and those of your clients be heard in Washington D.C. It's not too late to attend NAHU's Capitol Conference.

Theme for 2016: If not Now - When?

Two Upcoming Legislative Event Opportunities:

For more than 25 years, NAHU members have been coming to Washington, D.C., to stand together and make their voices heard. This year, make sure your voice is amongst the crowd. By registering for NAHU's 26th Annual Capitol Conference, you will have the opportunity to join with hundreds of your colleagues from around the country to lobby for health reform changes of importance to you and your clients on Capitol Hill. You will also get to hear from exciting speakers representing Congress, the Administration and other health reform stakeholders, network with other agents and see our Health Underwriters Political Action Committee at work. As 2016 is a presidential election year, now is the perfect time to come to Washington, D.C., and stand up as a force for change. Capitol conference February 22-24. Visit www.nahu.org to register.

Not able to make Washington D.C. trip this year? Consider getting involved on the state level by joining your fellow NEIAHU members as they partner with local NAIFA members on a bus trip to a "State Day on the Hill". Event is scheduled for February 16, 2016. There will be tours, meetings, updates, lunch with the legislators and networking. Seating is limited, so refer to flier in this newsletter for details and registration information.

With the recent announcement by the IRS that they will be granting extensions to Applicable large Group reporting requirements, NEIAHU is fortunate to have Tom Horton, partner with Barrett McNagny, address this very subject at this month's general membership meeting, January 18, 2016.

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Please plan to attend and consider inviting guests to join us for this very important topic.

I look forward to an exciting 2016 year for NEIAHU and thank you for your membership and continued support.

Kind Regards,
Kathy

Brokers Making a Difference



NAHU has launched a totally new webpage that showcases brokers going the extra mile for their customers. It features an option to click on your state and see the positive difference brokers are making on a more local level, and also features the "find an agent" feature. NAHU continues to solicit testimonials for the individual state sites. There is a drawing for those who offer testimonials - contest details are available at [this link](#). Submit your story today!

Check out this new website, Brokers Making a Difference, [here](#).

Chapter Activities

Want a summary of what our local NEIAHU chapter was up to in 2015? Hint: we accomplished a LOT! [THIS LINK](#) will take you to a summary of the great things that happened in 2015!

Save the Dates!



Mark your calendar for the following upcoming events!

February 2016 Member Meeting
Monday, February 22, 2016



Super CE Day
April 28, 2016

More info to come!!

CONGRATULATIONS!

NEIAHU has met the NAHU criteria to be designated as a Gold level Chapter for 2015 in the Annual Chapter Certification program.

NEIAHU has achieved certification every year since 2007 when the Chapter Certification program was first introduced!



NAHU's Mission Statement

NAHU will improve its member's ability to meet the health, financial and retirement security needs to all Americans through education, advocacy and professional development.

NAHU's Vision Statement

Every American will have access to private sector solutions for health, financial and retirement security and the services of the insurance professional.



NEIAHU Records for Review

Note: Monthly Financial Reports are available for review. Please contact the Association Treasurer to request copies of these reports.

Click here:

[2015-2016 NEIAHU Budget](#)

NEIAHU By-Laws, Annual Summary of Activities, Strategic Plan and Policies & Procedures are available for review.

Please contact the Association Secretary to request copies or click below:

[NEIAHU By-Laws](#)

[2015 Summary of Activities](#)

[NEIAHU Strategic Plan](#)

Cards for Angela

If you'd like to share a word of encouragement with Angela Pippen, you can do so via:

www.caringbridge.org - Her site name is prayersforangela

OR - she is recovering at Parkview Randallia. Send her a card or stop by to visit!

Parkview Hospital Randallia
2200 Randallia Drive Room 1404
Fort Wayne, IN 46805



TAKE OUR 2016 MEMBERSHIP SURVEY!

Here's your chance to tell us what you think about items important to our chapter! Click on the link below to take our 2016 Membership survey, if you haven't already!

[2016 Membership Survey](#)

Media Spokesperson



NAHU is seeking your knowledge! YES. YOU! If you would like to be available to answer both complex and simple health insurance related questions, apply to be a local media spokesperson! Show your skills and knowledge to the masses when a question or issue arises. If you are interested in becoming a NAHU media spokesperson, click [here](#) and fill out the short application.

INVITE A FRIEND!!

Please feel free to invite your co-workers and friends in the industry - or related industries - to join us for our monthly meetings and special events. Good food, great networking time, Continuing Education on current topics!!

Just be sure to get your reservations in NOW so the Hospitality Committee has the numbers ready for the venue for seating and meal arrangements!

Join Our Mailing List!

Forward this email



This email was sent to wmjhartman@gmail.com by afrey@lhn.net | [Update Profile/Email Address](#) | Rapid removal with [SafeUnsubscribe™](#) | [About our service provider](#).



Try it FREE today.

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