



Northeast Indiana Association of Health Underwriters Newsletter

June 2018

President's Message

We have had an exciting year! It has been a great pleasure to once again serve as President for NEIAHU. This upcoming March will be our 20-year anniversary as a local chapter. We have a strong group of individuals that will lead the chapter for the upcoming year.

Thank you to everyone that helped make this year a memorable year for me!

Thank You to Zach Wilding and One America for offering "Ethics in Business"
3-hours CE: IN #31353; OH #51073



Thank You to Dwight Hall for doing the Installation Ceremony at our June meeting as well.

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2017-2018 NEIAHU Board

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HUPAC Chair

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Hospitality Chair

Nathan Jones

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Regards,

Bill Hartman
NEIAHU, President
2017-18

Upcoming Events

June 21: Webinar: Live from NAHU! 1 hour CE available. Click the link for more details and location.

2018 Annual Convention: June 23-26, Kansas City, MO

July Meeting: "Group Medicare Supplements" by Jason McClellan, 2 hours of CE for IN #34295.

ISAHU State Convention: July 30-31 is the Carol Cutter Annual Golf Outing and the ISAHU State Convention. Click the link for full details.

August 6-7: Region III Leadership Conference - Cleveland, OH
Stay tuned for more details.

August 20: Monthly Meeting

2018 NAHU Annual Convention



[Click here to learn more.](#)

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CONGRATULATIONS!

NEIAHU has met the NAHU criteria to be designated as a Gold level Chapter for 2018 in the Annual Chapter Certification program.

NEIAHU has achieved certification every year since 2007 when the Chapter Certification program was first introduced!

2017-18 Corporate Sponsors



Annual ISAHU State Convention July 31, 2018

ISAHU is pleased to announce the 2018 ISAHU State Convention this July 31, 2018 at the Nest, 400 Byrd Way, Greenwood, IN 46143.

[Click here to find out more!](#)

NAHU
Region III
Rock n' Roll
Leadership Conference



Date: August 6, 12:00 pm to August 7, 12:00
Hotel: Metropolitan at the Nine
2017 East Ninth Street Cleveland, Ohio

- See the *Cleveland Indians* play
- Visit the Rock and Roll Hall of Fame
- World class dining on E. 4th Street
- Visit www.clevelandplus.com for more to see and do!



**Special Thanks to
MedPartners for the use of
their Conference room for
our monthly board
meetings**

Have an Idea?



Is there something that you would like to see in the monthly new sletter? Is there a specific topic that you would like covered? Email the NEIAHU board your ideas by clicking [here](#).

**Individual Health Ins.
Certification**



Learn the ins and outs of the Individual Health Insurance market through four online instructed one-hour webinar modules.

Learn more by visiting the [NAHU Certification website](#).

Join Our Mailing List!

**NEIAHU Records for
Review**

Note: Monthly Financial Reports and the Approved 2017-2018 Annual Budget are available for review.

Please contact the [Association Treasurer](#) to request copies of these reports.

NEIAHU By-Laws, Annual Summary of Activities, Strategic Plan and Policies & Procedures are available for review. Please



**SAVE THE DATE:
Friday, September 14, 2018**

NEIAHU's Annual Golf Outing is back!

[NEIAHU By-Laws](#)

[2016 Summary of Activities](#)

[NEIAHU 5 Year Strategic Plan](#)



The NAHU Education Foundation helps consumers and communities access and afford high-quality healthcare through educational programs, targeted contributions and user-friendly tools. Click [HERE](#) to learn more.

We want to offer a sincere THANK YOU to MedPartners for allowing the NEIAHU Board to use their conference room every month for our Monthly Board Meetings.

Board meetings are open to membership and occur the 2nd Wednesday of every month from 8:30 am – 9:30 am.

NAHU's Mission Statement

NAHU will improve its member's ability to meet the health, financial and retirement security needs to all Americans through education, advocacy and professional development.

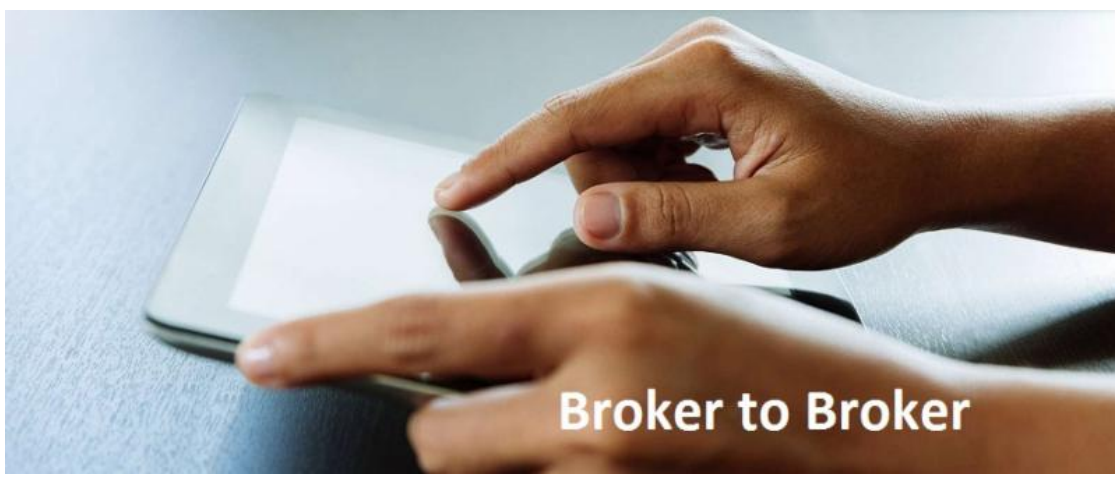
NAHU's Vision Statement

Every American will have access to private sector solutions for health, financial and retirement security and the services of the insurance professional.



HUPAC

[Broker to Broker: B2B](#)



Broker to Broker

It is said that experience is the best teacher. The value of experience cannot be denied but for it to be beneficial, it is absolutely essential that one actually survives the experience. This is what makes B2B an awesome tool.

B2B is a conglomerate of many survivors of innumerable experiences. The most prudent way of learning is acquiring the wisdom gained from others who have already trod the path before you. Life will always be a learning curve but by using the lessons learned by others, this curve can become less of a hill and much, much shorter.

Click [here](#) to continue reading.