



Northeast Indiana Association of Health Underwriters Newsletter

July 2018

President's Message

Greetings all, I trust this finds everyone well!

It is my honor and privilege to begin serving my term as Presidents of NEIAHU for the 2018-2019 season. It's hard to believe we are approaching our 20th year as a chapter; it seems like just yesterday we were sitting at a table up in the Summit Club charting the course. The many that have volunteered and served up to this point have done a tremendous job and built great momentum and I look forward to continuing the journey forward.

This will be an Association wide effort. With input and energy put forth by our members, partners and a board that is ready to serve we will make a difference. I am very fortunate to be surrounded by a team of professionals dedicated to what they do on a daily basis.

Let's celebrate our independence as a country and our independence as professionals. We are very much needed in our ever changing industry now more than ever. Remember as NAHU members WE ARE AMERICA'S BENEFIT SPECIALISTS. From local to state to national....It all begins with us.

Live Free, Be well, Get Involved!

Regards,

Jeff Fabini
NEIAHU, President
2018-19

Upcoming Events

[ISAHU State Convention](#): July 30-31 is the Carol Cutter Annual Golf Outing and the ISAHU State Convention. Click the link for full details.

[August 6-7](#): Region III Leadership Conference - Cleveland, OH
Stay tuned for more details.

[August 20](#): Monthly Meeting
Ageing and in Home Services 1 hour LTC CE #34799

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2018-2019 NEIAHU Board

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Annual ISAHU State Convention July 31, 2018

ISAHU is pleased to announce the 2018 ISAHU State Convention this July 31, 2018 at the Nest, 400 Byrd Way, Greenwood, IN 46143.

[Click here to find out more!](#)



Date: August 6, 12:00 pm to August 7, 12:00
Hotel: Metropolitan at the Nine
2017 East Ninth Street Cleveland, Ohio

- See the *Cleveland Indians* play
- Visit the Rock and Roll Hall of Fame
- World class dining on E. 4th Street
- Visit www.clevelandplus.com for more to see and do!



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CONGRATULATIONS!

NEIAHU has met the NAHU criteria to be designated as a Gold level Chapter for 2018 in the Annual Chapter Certification program.

NEIAHU has achieved certification every year since 2007 when the Chapter Certification program was first introduced!

2018-19 Corporate Sponsors



SAVE THE DATE:

Friday, September 14, 2018



NEIAHU's Annual Golf Outing is back!
Register soon, only 3 team slots still available!

[Click here for more information](#)

Education Foundation



The NAHU Education Foundation helps consumers and communities access and afford high-quality healthcare through educational programs, targeted contributions and user-friendly tools. Click [HERE](#) to learn more.



HUPAC

[Broker to Broker: B2B](#)

Have an Idea?



Is there something that you would like to see in the monthly newsletter? Is there a specific topic that you would like covered? Email the NEIAHU board your ideas by clicking [here](#).

Individual Health Ins. Certification



Learn the ins and outs of the Individual Health Insurance market through four online instructed one-hour webinar modules.

Learn more by visiting the [NAHU Certification website](#).

Join Our Mailing List!

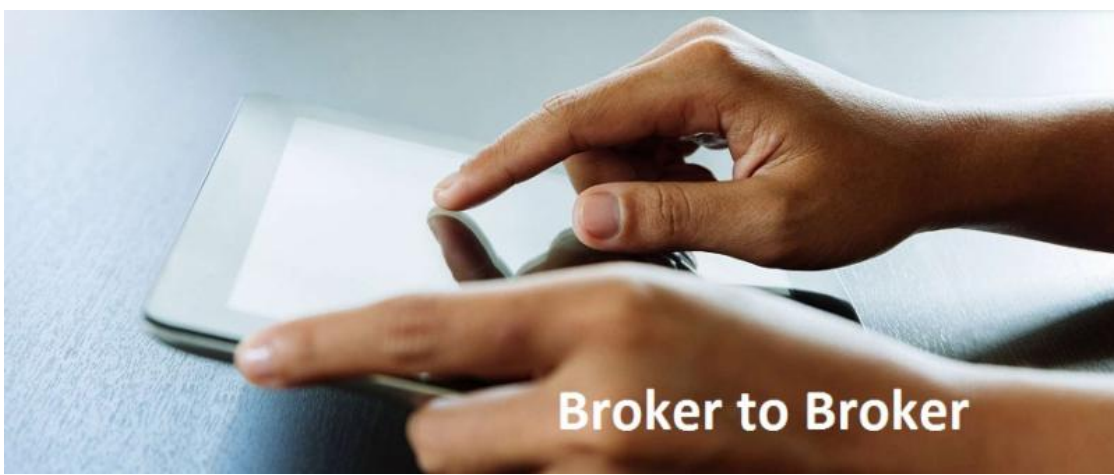
NEIAHU Records for Review

Note: Monthly Financial Reports and the Approved 2017-2018 Annual Budget are available for review.

Please contact the [Association Treasurer](#) to request copies of these reports.

NEIAHU By-Laws, Annual Summary of Activities, Strategic Plan and Policies & Procedures are available for review. Please contact the Association Secretary to request copies or click below:

[NEIAHU By-Laws](#)



Broker to Broker

It is said that experience is the best teacher. The value of experience cannot be denied but for it to be beneficial, it is absolutely essential that one actually survives the experience. This is what makes B2B an awesome tool.

B2B is a conglomerate of many survivors of innumerable experiences. The most prudent way of learning is acquiring the wisdom gained from others who have already trod the path before you. Life will always be a learning curve but by using the lessons learned by others, this curve can become less of a hill and much, much shorter.

Click [here](#) to continue reading.

We want to offer a sincere THANK YOU to Aflac for allowing the NEIAHU Board to use their conference room every month for our Monthly Board Meetings.

Board meetings are open to membership and occur the 2nd Wednesday of every month from 8:30 am – 9:30 am.

NAHU's Mission Statement

NAHU will improve its member's ability to meet the health, financial and retirement security needs to all Americans through education, advocacy and professional development.

NAHU's Vision Statement

Every American will have access to private sector solutions for health, financial and retirement security and the services of the insurance professional.